## City of Franklin, Tennessee <u>Tabulation of Proposals</u>\*

Dunchasing Office Colisitation No.	2012 027 (at	an lass insurance for ampleyee or	d motimes bools	h and nham	
Purchasing Office Solicitation No.: Notice to Proposers published in the		op loss insurance for employee an	a reuree healt	n and phart	пасу
Williamson Herald on:	4/12/12				
Number of vendors that were notified of /					
that responded to this request for proposals:	12/5				
Date and time proposals due and publicly	= /1 = /1 A A A A				
	opened: 5/15/12 2:00 PM				
		ts and Tracy Harness of the City of			
Present at opening of proposals:		; Stacey Woodard of the City of F		ce Departm	ent; and
	Brian Wilcox of the City of Franklin Purchasing Office				
Target meeting of BOMA at which	6/12/12				
recommendation will be considered:					
Proposals received from:	Description of proposal	Does the proposer take any exceptions to City's solicitation?  / If so, how many?	Points allocated by proposal evaluation team (out of a possible 100):	Payment terms:	Proposal is valid through:
BlueRe of Tennessee 1 Cameron Hill Circle Chattanooga, TN 37402 Tommy Satterfield, Mgr & Chief Underwriter, Large Group 423/535-6382 tommy_satterfield@BCBST.com	stop loss, with various options	Yes / 2 "BlueRe does not offer Advance Funding of excess claims at this time. BlueRe does not offer a Rate Cap Option. (We always offer a no-laser option.)"	43	net 30 days	07/01/12
HM Insurance Group Providence Park 10700 Sikes Place, Suite 220 Charlotte, NC 28277 Richard D. Smith, Director, Regional Sales 708/841-1006 rick.smith@hminsurancegroup.com	stop loss, with various options	Yes / 3  "Advance Funding is not available due to Blue Cross Blue Shield of Tennessee being unable to administer. The unlimited lifetime maximum \$800,000 policy year maximum does not meet the Health Care Reform minimum requirements and cannot be quoted. Our guidelines only enable us to offer an aggregating specific deductible of \$100,000 at the current specific level of \$200,000,"	100	net 30 days	15 days after the effective date
Kanawha Insurance Company 500 West Main St. Louisville, KY 40202 Joel Albright	stop loss, with various options	Proposer takes no exceptions. City notes, however, following statement by proposer: "[The City's Indemnification Agreement] is not applicable. Humana's stop- loss provider, Kanawha Insurance Company, does not provide administrative services."	38	net 30 days	07/01/12
International Assurance of Tennessee, Inc. 123 7th Ave. South Franklin, TN 37064 Brandon Baisden, Executive Vice President 615/790-6908 brandon@iatmgu.com	stop loss, with various options	Proposer takes no exceptions. However, City notes "Quote Assumptions" included with proposal.	43	net 30 days	07/11/12
Symetra Life Insurance Company 463 Ohio Pike, Suite 307 Cincinnati, OH 45255 Mary L. Aust, Regional Group Manager 513/528-3900 mary.aust@symetra.com	stop loss, with various options	Not indicated. However, City notes "Qualifications and Contingencies" included with proposal.	27	net 30 days	not indicated